

Internal Memo

To: Olympus NDT Global Sales Force

From: Coleman Flanagan – Product Manager

Date: June 16, 2009

Subject: Flaw Detector Discontinuation Notice

Dear Olympus NDT Global Sales Force,

This memo is to inform you of the discontinuation of the following Olympus NDT ultrasonic flaw detector instruments:

- EPOCH 4*PLUS*
- EPOCH 4
- EPOCH 4B
- Sonic 1000S/+
- Sonic 1200S/+
- Sonic 138/P
- Sonic 237

This discontinuation will be effective July 1, 2009, when all quotations will cease for these products. Customer and sales office/distributor orders will continue to be accepted through August 31, 2009.

After sales services and support, including repair part sales and calibration certification, will continue at all authorized Olympus NDT service locations until 2014, or until parts are no longer available. Discontinuation of service activities will be communicated at this later date.

The Olympus NDT portable ultrasonic flaw detector line will still include the EPOCH LT, EPOCH LTC, EPOCH XT, Sonic 1200M, and EPOCH 1000 Series portable ultrasonic flaw detectors. These are considered current generation instruments and will continue to be manufactured for the foreseeable future.

Please direct any questions, concerns or final quotation/purchase requests to your local sales management or the Olympus NDT portable flaw detector team in Waltham, MA (USA).

Best Regards,



Coleman Flanagan

Product Manager – Portable UT Flaw Detectors